

To keep up with customer needs and to grow our brand presence in Europe (focus: Central Eastern Europe) we want to add the following role to our team

### **Export Area Manager**

#### **Your responsibilities**

- Customer relationship management of our international customer base
- Increase sales volume for your sales territory
- Technical and sales process related controlling of your sales territory
- Procuring new customers in your sales territory
- Product presentation and workshops
- Increase our brand presence by BUSSARE marketing activities in your territory

#### **Your profile**

- An engineering /economic degree or equivalent technical/economic training
- A minimum of 3 years of experience as an export manager (consumer goods, building materials)
- You have the ability to approach and present products both from a technical and business POV
- You are self-driven and organized
- You can engage people and win them over (on different levels)
- You are self-confident
- You must be a people person
  
- You have sound knowledge of the MS-Office suite
- You have experience with CRM systems
- Hungarian, English business fluent,
- ...knowledge of additional languages preferred
- You are willing to travel (within your sales territory)

#### **What we offer**

- Responsible tasks and an interesting sales territory
- Great compensation package (fix and variable)
- Possibility to work from home
- A dynamic working environment
- Genuine company culture with flat hierarchies

Are you interested in working for BUSSARE ? Then we would like to hear from you. Please email your job application. Please include expected salary and the likely date of joining. BUSSARE ensures strict confidentiality and privacy.